



● ABOUT MYSELF

I'm a person driven by curiosity and determination; always ready to embrace new experiences and turn the impossible into achievable goals.

● WORK EXPERIENCE

WORLD VISION INTERNATIONAL – CHISINAU, MOLDOVA

Business or Sector Activities of extraterritorial organisations and bodies | **Department** Operation |

Website <https://www.wvi.org/>

Links <https://www.wvi.org/stories/ukraine/enhancing-local-opportunities-through-training-and-internship-program-refugees> | <https://www.wvi.org/stories/ukraine/cash-work-program-timely-response-ukrainians-and-moldovans-need> | <https://www.youtube.com/watch?v=CWZtYJseGxQ>

CASH VOUCHER PROGRAM & FOOD PROJECTS MANAGER – 01/11/2024 – CURRENT

- manage of projects in CVP, education, MHPSS, livelihood sectors for UA refugees and vulnerable host communities according to scope, objectives and deliverables, timeline and budgets constrains;
- manage project teams, assign tasks and foster collaboration;
- allocate resources efficiently, including budget, personnel and materials;
- ensure an efficient communication among the projects partners, establishing a collaboration based on results;
- develop mitigation strategies and resolve issues promptly;
- track project progress, measure performance, and report on status and outcomes to donors;
- address challenges and obstacles to maintain project standards and expectations.

WORLD VISION INTERNATIONAL – CHISINAU, MOLDOVA

PROJECT MANAGER – 03/10/2022 – 30/10/2024

- Plan, implement and coordinate to maintain project compliance with standards, country laws, donor requirement and objectives.
- Provide daily coordination with partner to ensure that inputs and technical quality of program activities are efficient and coordinated;
- Review and assess the component of activities and interrelationships with other components; identify possible solutions for problems and make recommendations.
- Coordinate with relevant departments at World Vision
- Visit project sites to monitor project activities and services are in high quality. Report to Multi Project Manager or supervisor.
- Review narrative and financial reports and provide reviews in a timely manner for office, donor or for any entity as required.
- Monitor the quality of the implementation and ensure compliance with established norms and sphere minimum standards.
- Ensure that implementation of all M&E activities within the project are conducted in a coordinated, communicated and timely manner.
- Carry out regular field visits to monitor the implementation and progress of project activities, according to approved proposal.
- Draft reports in the preparation of monthly reports and review of finance report by providing requested information and documents to the supervisor.
- Support in cluster coordination reports e.g. 5Ws

ALDA-EUROPEAN ASSOCIATION FOR LOCAL DEMOCRACY – STRASBOURG, FRANCE

JUNIOR GRANT MANAGER – 14/06/2020 – 30/09/2022

management of grant projects

logistical management of the projects
organizing online and offline events (conferences, workshops)
organization and coordination of capacity building workshops
elaboration of the project reports

 BC EXIMBANK SA-GRUPPO INTESA SANPAOLO – CHISINAU, MOLDOVA

BANK CONSULTANT – 02/11/2014 – 29/05/2020

consolidation of the client portfolio within Corporate Division and the turnover, in accordance with the bank's objectives
sale of the bank's products to corporate clients in conditions of profitability for the bank
analyzing the evolution of customer relations in the portfolio held, maintaining and retaining them through the activity of cross selling and ensuring high quality services
promoting the bank's image in the daily activity
improving activity reports
identifying and attracting potential customers through market analysis

 AGRO.BIOLAB LABORATORY SRL – RUTIGLIANO, BARI , ITALY

COMMERCIAL SALES REPRESENTATIVE – 30/06/2014 – 29/10/2014

representation on the market (marketing, logistical and administrative management)
promotion and sales of services (commercial management)
organization of local workshops with local associations, public local authorities and private sector

 CHAMBER OF COMMERCE AND INDUSTRY FROM REPUBLIC OF MOLDOVA – CHISINAU, MOLDOVA

INTERNATIONAL RELATIONS ASSISTANT – 31/03/2014 – 29/06/2014

organization and coordination of workshops and bilateral business meetings
coordination of study visits
assistance in preparing project proposals

 ITALIAN CONSULTING SRL – CHISINAU, MOLDOVA

EXECUTIVE MANAGER – 16/06/2009 – 06/02/2014

management of the activities in accordance with company goals
promotion and sales of services in relation with clients, banks and public authorities
financial management of the resources
organization and coordination of workshops, study visits
participation on the international exhibitions

 SC PAOLA TUR SRL – CHISINAU, MOLDOVA

TOUR GUIDE AND OPERATOR – 13/01/2008 – 28/09/2008

development of the company website (elaboration and editing of advertising material)
elaboration, translation and editing of promotional materials
sales of national and international travels
customer service and communication

 LINGUATA SRL – CHISINAU, MOLDOVA

ENGLISH TEACHER – 02/11/2008 – 30/01/2009

English teaching

● **EDUCATION AND TRAINING**

31/08/2004 – 29/06/2008 Chisinau, Moldova

BACHELOR DEGREE IN ITALIAN AND ENGLISH LANGUAGES, FACULTY OF FOREIGN LANGUAGES State University of Moldova

Address Alexei Mateevici 60 street, 2009, Chisinau, Moldova | **Website** <https://usm.md/>

30/06/2006 – 29/08/2006 Perugia, Italy

COURSE OF ITALIAN LANGUAGE University for Foreigners of Perugia

Address Piazza Fortebraccio 4, , 06123, Perugia, Italy | **Website** <https://www.unistrapg.it/en>

31/08/2008 – 30/06/2010 Chisinau, Moldova

MASTER'S DEGREE IN ITALIAN LANGUAGE State University of Moldova

Address str. Alexei Mateevici 60, 2009, Chisinau, Moldova | **Website** <https://usm.md/>

31/08/2010 – 29/06/2014 Chisinau, Moldova

BACHELOR DEGREE IN BUSINESS AND ADMINISTRATION, FACULTY OF ECONOMIC SCIENCES State University of Moldova

Address str. Alexei Mateevici 60, 2009, Chisinau, Moldova | **Website** <https://usm.md/>

14/01/2015 – 16/01/2015 Chisinau, Moldova

ANALYSIS OF THE FINANCIAL STATEMENTS OF CORPORATE CLIENTS CONTECO - Accounting and Finance

Address Dacia 31, of.56 , Chisinau, Moldova |

Website <https://www.data2b.md/en/companies/1012600014353/societatea-cu-raspundere-limitata-conteco>

29/05/2015 – 30/05/2015 Chisinau, Moldova

SALES TECHNIQUES THROUGH THE LAWS OF PERSUASION CONTECO - Accounting and Finance

Address Dacia 31, of.56 , Chisinau, Moldova |

Website <https://www.data2b.md/en/companies/1012600014353/societatea-cu-raspundere-limitata-conteco>

09/01/2016 – 29/01/2016 Bucuresti, Romania

SALES AND TRADING TECHNIQUES USED IN THE BANKING FINANCIAL INDUSTRY Romanian Banking Institute

Address Str. Negru Vodă, nr 3, sector 3, Bucuresti, Romania | **Website** <https://www.ibr-rbi.ro/>

19/12/2020 – 19/01/2021 Bucuresti, Romania

HARNESSING THE POWER OF OFFLINE COMMUNICATIONS & DIGITAL MARKETING FOR NGOS TRAINING PROGRAM FOND Romania- NGDO Platform

Address Str. Washington, nr. 38, sector 1, Bucuresti, Romania | **Website** <http://www.fondromania.org/>

29/12/2022

WORLD VISION'S INFORMATION AND DATA PROTECTION TRAINING World Vision

Website <https://www.wvi.org/>

17/03/2023

WORLD VISION'S CODE OF CONDUCT TRAINING World Vision

Address Bulgara 26 street | **Website** <https://www.wvi.org/>

18/04/2023 – 20/04/2023

WORLD VISION'S SECURITY TRAINING World Vision

Website <https://www.wvi.org/>

21/04/2023

TRAINING OF TRAINERS ON SECURITY, SAFETY AND RESILIENCE World Vision

Website <https://www.wvi.org/>

15/05/2023 online, Moldova

CASH AND VOUCHER ASSISTANCE AND INTRODUCTION TO MARKET ANALYSIS CALP Network

Website <https://www.calpnetwork.org/>

01/05/2023 – 30/09/2023 online, Moldova

CASH ACADEMY World Vision

Website <https://www.wvi.org/>

06/09/2023

PRACTICAL SCENARIO: MONITORING AND ADAPTING CASH AND VOUCHER ASSISTANCE CALP Network

Website <https://www.calpnetwork.org/>

23/10/2023 – 28/10/2023 Chisinau, Moldova

CORE CASH AND VOUCHER ASSISTANCE SKILLS FOR PROGRAMMING STAFF CALP Network and World Vision International

Website <https://www.wvi.org/>

13/02/2024 Chisinau, Moldova

CHILD AND ADULT SAFEGUARDING World Vision

Website <https://www.wvi.org/>

12/03/2024 – 15/03/2024 Chisinau, Moldova

EXCEL FOR WORK TASKS School of Business Communications

Website <https://www.sbc.md/>

31/03/2024 Chisinau, Moldova

ENVIRONMENTAL SCREENING CAPACITY BUILDING TRAINING NEAT+ Norwegian Refugee Counsel

Website <https://www.nrc.no/>

06/05/2024 – 10/05/2024 online

DATA CLASS Humanitarian Data Solutions

Website <https://www.humanitariandatasolutions.com/>

22/05/2024 online

DONOR MODULE: DONORS STRATEGIES AND COMMITMENTS CALP Network

Website <https://www.calpnetwork.org/>

07/10/2024 – 11/10/2024 Chisinau, Moldova

CHILD PARTICIPATION AND ADVOCACY TRAINING World Vision

Website <https://www.wvi.org/>

23/10/2024 Chisinau, Moldova

FIRST AID MEDICAL TRAINING Med-Club

Website <https://medclub.md/>

03/02/2025 – 07/02/2025 Chisinau, Moldova

HUMANITARIAN PRINCIPLES AND STANDARD Sphere and World Vision Romania

18/02/2025 – 20/02/2025 Chisinau, Moldova

DISASTER PREPAREDNESS, RESPONSE AND RECOVERY PLANNING World Vision Global centre

17/03/2025 – 20/03/2025 Chisinau, Moldova

PROJECT MANAGEMENT AND REPORTING MzN International

LANGUAGE SKILLS

Mother tongue(s): ROMANIAN
Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C1	C1	C1	C1
RUSSIAN	C2	C2	C1	C1	B2
ITALIAN	C2	C2	C1	C1	C2
FRENCH	B1	B2	A2	A2	B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

SKILLS

Creativity | Good listener and communicator | Reliability | Team-work oriented | Google Docs | knowledge of presentation platforms (PowerPoint, Prezi, Canva) | Written and Verbal skills | Microsoft Excel | Motivated | LinkedIn | Organizational and planning skills | Responsibility | Facebook | Outlook | Microsoft Word | Zoom | Microsoft Powerpoint | Google Drive | Video Conferencing (Zoom, Teams, Skype, Webex) - Advanced

HOBBIES AND INTERESTS

Art, handcrafts, reading, sport, walking, marathon, hiking

I attended successfully Chisinau marathons organized by Sport Club Sporter and Municipality of Chisinau, in 2023 running for 21 km, and 2024- 5 km.

WORK AND TRAVEL TO USA

15/06/2007 – 30/08/2007
Travelling and Work

Travelling and working in Alaska was a transformative chapter in my life that enriched my horizons an personal experiences. Known as unique culture and opportunities for growth, it is a place where I have connected with the nature and discovered more about myself. I learned how to work collaboratively with people from diverse background, building connections and friendships.